

IE 101 | Innovation and Entrepreneurship 101

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Game-based Exercises: Leadership

Choose one option, or assign two across consecutive class meetings. Each exercise should connect back to the team's current project evidence.

Teamwork Lowest Score

Why play: Students experience shared accountability rather than individual optimization.

Set-up: Assign a short team task and explain that the team grade is the lowest individual score.

Play the Game: Complete the task, then discuss how the rule changed behavior.

Reflection Questions: Who helped whom? What did the team do differently when everyone carried the outcome?

Eye Contact

Why play: Students practice presence and discomfort tolerance as leadership behaviors.

Set-up: Pair students and set a timer for 60 seconds.

Play the Game: Partners hold eye contact without speaking, then debrief.

Reflection Questions: What made the exercise uncomfortable? How does presence affect hard team conversations?